

WASHINGTON STATE DEPARTMENT OF REVENUE



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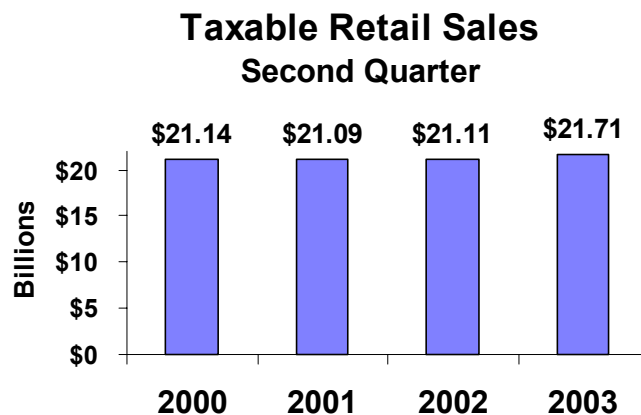
**Taxable Retail Sales Rise 2.8% During Second Quarter 2003**

**OLYMPIA**, Wash., Nov. 3, 2003—Taxable retail sales reported by Washington businesses rose 2.8 percent during the second quarter of 2003, according to the latest Quarterly Business Review issued by the Washington State Department of Revenue.

Overall sales by Washington businesses increased to \$21.71 billion from \$21.11 billion for the year-earlier period. Retail trade was up 5.6 percent to \$11.55 billion compared to \$10.94 billion in 2002. Retail trade is a component of all sales that tracks activity by retailers only and excludes sectors such as contracting. It better reflects consumer purchasing.

Taxable retail sales were flat in King County compared to the same period in 2002 although retail trade was up 4.8 percent.

Snohomish County experienced a 2.9 percent gain in

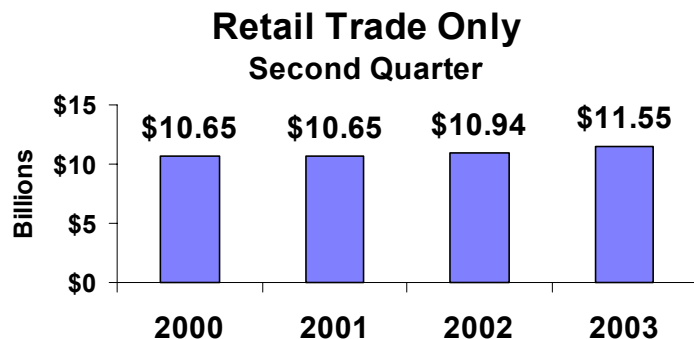


taxable retail sales and 5.4 percent increase in retail trade; Pierce County was up 8.5 percent overall and up 6.2 percent in retail trade. In Eastern Washington, Spokane County climbed 3.9 percent in taxable retail sales, while retail trade rose 6.2 percent.

Among cities, Seattle's taxable retail sales declined 1.8 percent, while retail trade increased 1.8 percent. Tacoma was up 9.6 percent and 5.6 percent, respectively. Taxable

retail sales fell 1.5 percent in Everett while retail trade was unchanged. In Eastern Washington, Spokane rose 5.1 percent overall and was up 6 percent in retail trade.

Complete results for all counties and cities, including breakdowns of sales by industry sector, at <http://dor.wa.gov/docs/reports/2003/qbr203/qbrq203.asp>. Viewers can also use the "create quarterly business reviews" function at [http://dor.wa.gov/content/Statistical\\_Reports/qbrSearch/stats\\_QBRData.asp](http://dor.wa.gov/content/Statistical_Reports/qbrSearch/stats_QBRData.asp) to get details on any incorporated city. Users can compare industry-level data by creating separate tables for 2002, 2001, or any other period.



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**TAXABLE RETAIL SALES BY COUNTY****All Taxable Retail Sales\*****Retail Trade Only\*\***

(\$000) add three digits to all figures

	<b>2nd Quarter 02</b>	<b>2nd Quarter 03</b>	<b>Change</b>	<b>2nd Quarter 02</b>	<b>2nd Quarter 03</b>	<b>Change</b>
Adams	\$39,029	\$40,703	4.3%	\$16,567	\$17,083	3.1%
Asotin	\$34,260	\$37,547	9.6%	\$22,319	\$22,666	1.6%
Benton	\$480,981	\$535,382	11.3%	\$281,215	\$295,993	5.3%
Chelan	\$265,606	\$258,017	-2.9%	\$131,577	\$136,804	4.0%
Clallam	\$171,644	\$189,924	10.6%	\$99,282	\$106,212	7.0%
Clark	\$870,998	\$915,748	5.1%	\$430,006	\$468,019	8.8%
Columbia	\$6,333	\$7,035	11.1%	\$2,437	\$2,115	-13.2%
Cowlitz	\$274,671	\$280,704	2.2%	\$151,037	\$162,820	7.8%
Douglas	\$78,429	\$80,245	2.3%	\$45,380	\$47,185	4.0%
Ferry	\$7,426	\$6,974	-6.1%	\$3,108	\$2,924	-5.9%
Franklin	\$178,607	\$197,868	10.8%	\$81,920	\$85,946	4.9%
Garfield	\$3,578	\$5,399	50.9%	\$1,364	\$1,731	26.9%
Grant	\$196,804	\$193,250	-1.8%	\$91,898	\$95,710	4.1%
Grays Harbor	\$210,176	\$166,269	-20.9%	\$93,558	\$94,355	0.9%
Island	\$152,464	\$155,871	2.2%	\$68,494	\$78,660	14.8%
Jefferson	\$66,686	\$71,943	7.9%	\$30,082	\$31,032	3.2%
King	\$8,613,459	\$8,614,670	0.0%	\$4,059,436	\$4,254,507	4.8%
Kitsap	\$638,036	\$668,350	4.8%	\$415,684	\$421,113	1.3%
Kittitas	\$96,037	\$112,296	16.9%	\$51,866	\$54,754	5.6%
Klickitat	\$41,874	\$33,551	-19.9%	\$10,998	\$8,099	-26.4%
Lewis	\$260,399	\$214,709	-17.5%	\$111,489	\$121,301	8.8%
Lincoln	\$15,649	\$17,600	12.5%	\$6,095	\$6,282	3.1%
Mason	\$91,438	\$94,870	3.8%	\$47,529	\$50,293	5.8%
Okanagan	\$80,403	\$85,321	6.1%	\$44,969	\$45,659	1.5%
Pacific	\$35,850	\$35,629	-0.6%	\$16,351	\$15,975	-2.3%
Pend Oreille	\$13,223	\$12,713	-3.9%	\$5,805	\$6,253	7.7%
Pierce	\$2,195,914	\$2,383,009	8.5%	\$1,257,993	\$1,336,236	6.2%
San Juan	\$72,414	\$75,965	4.9%	\$26,534	\$27,736	4.5%
Skagit	\$450,906	\$479,815	6.4%	\$291,711	\$301,796	3.5%
Skamania	\$14,275	\$18,431	29.1%	\$2,704	\$3,785	40.0%
Snohomish	\$1,948,262	\$2,005,419	2.9%	\$1,113,899	\$1,174,329	5.4%
Spokane	\$1,407,259	\$1,461,456	3.9%	\$801,350	\$851,001	6.2%
Stevens	\$57,942	\$65,431	12.9%	\$31,460	\$33,967	8.0%
Thurston	\$716,566	\$760,418	6.1%	\$392,418	\$440,580	12.3%
Wahkiakum	\$3,645	\$4,361	19.6%	\$1,311	\$1,233	-5.9%
Walla Walla	\$135,249	\$139,937	3.5%	\$65,318	\$66,215	1.4%
Whatcom	\$549,895	\$618,394	12.5%	\$300,422	\$325,909	8.5%
Whitman	\$76,673	\$83,803	9.3%	\$32,407	\$34,168	5.4%
Yakima	\$557,752	\$580,807	4.1%	\$301,490	\$319,483	6.0%
<b>TOTALS</b>	<b>\$21,110,815</b>	<b>\$21,709,834</b>	<b>2.8%</b>	<b>\$10,939,483</b>	<b>\$11,549,932</b>	<b>5.6%</b>

\*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

\*\*Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

**TAXABLE RETAIL SALES BY SELECTED CITIES**

	<b>All Taxable Retail Sales*</b>			<b>Retail Trade Only**</b>		
	(\$000) add three digits to all figures					
	<b>2nd Quarter 02</b>	<b>2nd Quarter 03</b>	<b>Change</b>	<b>2nd Quarter 02</b>	<b>2nd Quarter 03</b>	<b>Change</b>
Aberdeen	85,982	90,460	5.2%	\$59,047	\$60,139	1.8%
Auburn	345,874	344,997	-0.3%	\$184,678	197,672	7.0%
Bellevue	994,374	1,006,512	1.2%	\$553,922	603,856	9.0%
Bellingham	377,009	413,456	9.7%	\$228,624	250,714	9.7%
Bremerton	157,469	165,682	5.2%	\$108,090	106,072	-1.9%
Camas	35,744	31,913	-10.7%	\$10,800	10,505	-2.7%
Centralia	57,118	60,077	5.2%	\$34,938	35,032	0.3%
Chehalis	70,523	82,966	17.6%	\$49,750	55,308	11.2%
Colville	32,982	36,231	9.8%	\$22,425	23,572	5.1%
Des Moines	40,144	39,922	-0.6%	\$23,610	21,489	-9.0%
Edmonds	115,165	123,776	7.5%	\$72,125	76,243	5.7%
Ellensburg	65,234	73,932	13.3%	\$38,969	41,159	5.6%
Everett	507,203	499,661	-1.5%	\$287,621	287,612	0.0%
Federal Way	294,057	295,969	0.7%	\$186,374	191,880	3.0%
Fife	154,460	159,921	3.5%	\$100,450	105,966	5.5%
Issaquah	247,468	247,050	-0.2%	\$156,173	156,551	0.2%
Kelso	50,151	56,525	12.7%	\$29,764	31,252	5.0%
Kennewick	286,239	298,699	4.4%	\$189,560	197,070	4.0%
Kent	529,921	499,060	-5.8%	\$214,164	221,656	3.5%
Kirkland	309,353	328,401	6.2%	\$175,507	203,481	15.9%
Lacey	150,689	132,616	-12.0%	\$74,135	85,538	15.4%
Longview	162,716	158,034	-2.9%	\$93,834	99,884	6.4%
Lynnwood	403,485	434,966	7.8%	\$295,270	311,722	5.6%
Marysville	97,483	99,133	1.7%	\$53,302	55,610	4.3%
Mercer Island	59,291	53,884	-9.1%	\$12,345	12,262	-0.7%
Moses Lake	97,665	94,052	-3.7%	\$53,819	56,471	4.9%
Mount Vernon	119,008	128,860	8.3%	\$80,430	80,532	0.1%
Mountlake Terrace	30,389	33,882	11.5%	\$13,475	15,584	15.6%
Oak Harbor	69,468	70,993	2.2%	\$42,656	47,045	10.3%
Olympia	360,676	409,288	13.5%	\$231,166	262,042	13.4%
Omak	25,004	28,336	13.3%	\$19,606	19,864	1.3%
Pasco	160,895	170,904	6.2%	\$78,177	80,847	3.4%
Port Angeles	63,108	72,399	14.7%	\$36,083	38,948	7.9%
Port Townsend	33,898	37,091	9.4%	\$17,347	17,574	1.3%
Pullman	52,727	59,871	13.5%	\$25,094	26,859	7.0%
Puyallup	344,687	350,694	1.7%	\$252,551	256,811	1.7%
Redmond	386,966	406,870	5.1%	\$157,662	186,895	18.5%
Renton	404,842	440,546	8.8%	\$238,151	243,978	2.4%
Richland	150,388	158,528	5.4%	\$75,528	82,143	8.8%
SeaTac	225,439	194,259	-13.8%	\$32,785	31,121	-5.1%
Seattle	3,152,832	3,096,740	-1.8%	\$1,302,059	1,325,252	1.8%
Shelton	41,589	44,721	7.5%	\$27,220	27,198	-0.1%
Spokane	776,186	815,947	5.1%	\$425,206	450,850	6.0%
Sunnyside	55,420	51,806	-6.5%	\$32,948	33,793	2.6%
Tacoma	849,756	931,416	9.6%	\$483,270	510,346	5.6%
Tukwila	405,341	429,479	6.0%	\$275,071	285,416	3.8%
Vancouver	479,238	503,982	5.2%	\$249,212	278,007	11.6%
Walla Walla	101,168	101,882	0.7%	\$53,367	54,050	1.3%
Wenatchee	159,674	152,936	-4.2%	\$87,010	88,796	2.1%
Yakima	308,105	311,431	1.1%	\$174,336	177,964	2.1%

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